Patrick J. Gallagher

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Experience

Hello Management | Denver, CO *Nov 2025 – Sep 2026*

Manager, AI & Technology | Jul 2026 - Sep 2026

- Developed several custom agentic solutions specific to company pain points and process improvements, wired custom RealmX flows and coordinated the highest-turnout company event.
- Rebuilt phone tree and routing, eliminated need for call center and improved destination success.
- Audited tech stack and discovered ~$7,500 in monthly savings through in-house workarounds.

Account Manager | Nov 2025 - Jun 2026

- Managed 480 units across 31 properties for 26 owners, leading a team of two resident managers, field support and maintenance. Directed capex projects, averted crises and reduced delinquency.

Marcus & Millichap | Denver, CO *Mar 2025 – Nov 2025*

Transaction Manager, GHP Multifamily

- Managed transactions from contract to close for a team carrying $1B+ in listings, keeping buyers, sellers, lenders, title and outside brokers on schedule and preparing underwriting and comps.
- Led the summer interns, training and supervising for research, prospecting and deal support.

FW Logistics | St. Louis, MO *Feb 2024 – Dec 2024*

Asset Manager

- Increased economic occupancy from 45% to 70% by implementing new eviction procedures and overhauling marketing campaigns.
- Directed a team of 11 staff members, including two property managers, overseeing 252 apartment units. Restructured management and maintenance teams, reducing costs and improving efficiency.
- Executed value-add intention by passing a LIHTC audit, transitioning the property to be eligible to achieve market rate rents.

Marcus & Millichap | Denver, CO *Mar 2021 – Dec 2024*

Associate Broker

- Closed $12+ million in transactions and secured $19 million in listings, while maintaining aggregate list-to-close of 93%.
- Advised clients on asset positioning, 1031 exchanges, and property valuations, totaling over $160 million in property value.

Education

Bachelor of Science in Business – Real Estate Finance
University of Denver, Denver, CO | 2020

Skills & Training

- Costar, Argus Enterprise, Apto/Salesforce, Onesite/Realpage, Yardi, Appfolio, Lightbox, CO Real Estate License, Twilio, ElevenLabs, Slack, BigQuery, Github, Cowork, Claude Code